



Lyon, 20th June, 2018

Expobiogaz 2018, a resounding success for the second time in Strasbourg!

The 7th edition of the EXPOBIOGAZ exhibition, jointly organized with *Club Biogaz ATEE*, drew to a close on the evening of 7th June after two busy days revolving around the biogas sector's core issues. As the benchmark nationwide exhibition for the whole of the sector, Expobiogaz Strasbourg kept all its promises.

- to host the sector's finest offering, with 221 exhibitors and brands, showing significant growth in the number of exhibitors—15% up this year
- to bring together all the biogas stakeholders: farms, local authorities, agri-food industries, waste processing, transport, and more

With 3,653 professionals visiting over the 2 days, Expobiogaz recorded a noteworthy increase in attendance compared with the previous Strasbourg edition. The 2018 edition has provided a tell-tale sign of the sector's vitality in the form of a huge increase in pre-arranged business meetings, with 551 appointments at the exhibition against 282 in 2017.

This edition's success therefore continues the trend of previous editions. Professionals attending were able to discover an **exhibition in phase with market dynamics**, featuring **221 exhibitors and brands**: anaerobic digestion plant manufacturers, after-sales and maintenance, equipment suppliers (pre-treatment, digestion, purification, etc.), digestate value recovery solutions, gas injection solutions, CHP, NGV builders and converters, and related services.

This regional focus once again proved relevant, since 38% of exhibitors were appearing at the exhibition for the first time, yet another testimony to the increasingly extensive offering.

Expobiogaz 2018 put the spotlight on stakeholders, exhibitors and visitors alike, united by the desire to share and exchange ideas and views on advances and innovations in the sector. Another proof of this success and of the vibrancy of the sector was the enthusiasm for the event, very real as always, shown by professionals from abroad, who accounted for **35% of all exhibitors**, coming mostly from Germany, Austria, Belgium, Spain, and Italy as well as far-flung territories like Canada, the USA, Finland, and Tunisia. Similarly, **12% of visitors were from abroad, from 30 different countries** including Germany, Italy, Belgium, Switzerland, and Spain.

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PRESS RELEASE

The success of this Strasbourg edition was also down to the many exhibition highlights that abounded at Expobiogaz 2018:

- **Two visits to anaerobic digestion sites**

METHACHRIST (in WOELLENHEIM) and *SAS Méthaniseur des Deux Vallées* (in SCHERWILLER) played host to visitors on 5th June, the eve of the opening, in partnership with *Biogaz Vallée*®. **This was a great success, with a total of over 110 participants attending the two half-day visits.**

- **25 conferences over 2 days** with free access, notably organized by *Club Biogaz ATEE* and *Biogaz Vallée*®

- **Ten theme workshops** in the agricultural village, a space dedicated to exchange, advice, and feedback among farmers, agricultural operators, breeders, and wine growers, run by AAMF and TRAME. The agricultural village was a centrepiece for the main agricultural institutions: AAMF/TRAME, Alsace Chamber of Agriculture, COOP of France, and FR CUMA GRAND EST

- **The inaugural ceremony** attended by local councillors and representatives from the main federations

- The **Innovation Award** presentation by MICHEL SPILLEMAECKER, Chairman of *Club Biogaz ATEE*, which rewarded **ENERFIP** for their crowdfunding platform dedicated to renewable energy projects and regulated by France's Financial Markets Authority, as well as their work as accredited equity-crowdfunding consultants and a crowdfunding intermediary.

We mustn't forget the **Judges' Pick** prize, awarded to **CH4Process**, a small independent outfit specializing in technical assistance to biogas plant operations. The prize is for its **GC65 gas compressor** innovation, developed in conjunction with the MATTEI company, which can meet gas compression needs on small flowrates with ATEX constraints (< 25Nm³/h).

- A **very sharp rise in the number of business appointments arranged prior to the exhibition, with 551 business meetings** taking place compared with 282 in 2017, a remarkable progression and a revealing sign of the sector's vitality. This increase vindicates the creation of this new service, facilitating B2B meetings between exhibitors, visitors, and of course between both.

-the **6th June Gala Evening attracted over 350 participants**, with good cheer and togetherness topping the bill. It was an occasion for all stakeholders to talk together and develop contacts initiated at the exhibition.

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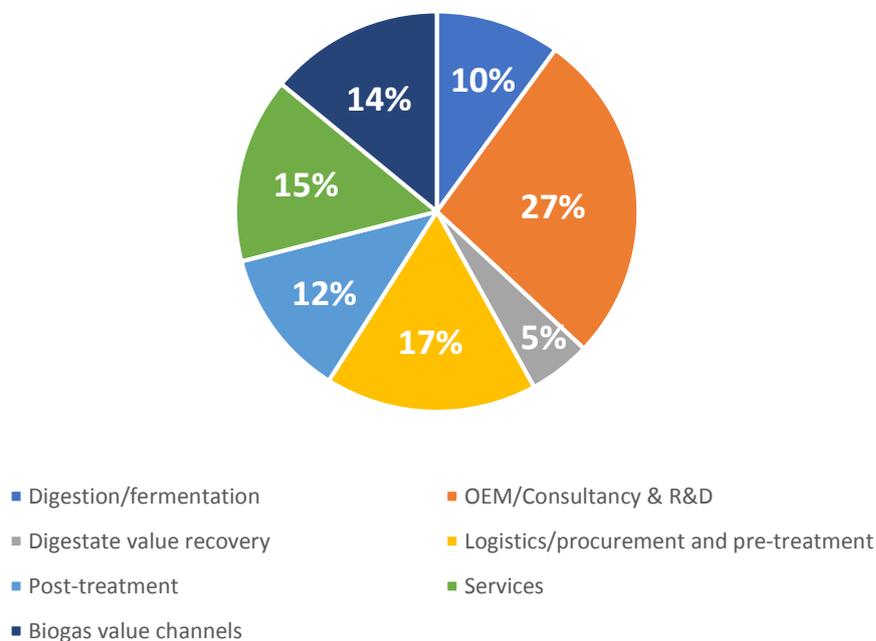
PRESS RELEASE

EXPOBIOGAZ 2018, THE UNIFYING EXHIBITION OF THE BIOGAS SECTOR

➔ An extensive, high quality offering

221 exhibitors and brands representing the full biogas spectrum

Breakdown of exhibitors per business area



➔ Multi-profile, multi-sector visitors:

- A **big rise in the presence of** certain visitor profiles: farmers, engineering offices
- A **relevant gathering of visitors, 70% of them decision-makers**
- A reinforced nationwide dimension: **46% of visitors from outside the home region of Le Grand Est**
- **12% of visitors from abroad, from 30 different countries** including Germany, Italy, Belgium, Switzerland, and Spain

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The Expobiogaz 2018 Innovation Award

ENERFIP

Enerfip is a crowdfunding platform dedicated to renewable energy projects. The company is regulated by France's financial markets authority and is an approved equity-crowdfunding consultant as well as a crowdfunding intermediary. Via the enerfip.fr site, it offers the general public an involvement in the energy transition through the advantageous investment—from €10 upwards and at no charge—of some of their savings in solar, wind, hydroelectric, and biomass energy production. This short circuit for placing savings enables anyone who pleases to positively and directly sustain French-based renewable energy projects selected by Enerfip and backed by reputable companies in the sector.

Its ambition: to allow any citizen to become an energy transition stakeholder by taking advantage of an alternative, attractive savings solution with controlled risk, while offering project initiators an additional source of funding to go with the more conventional solutions.

The product on show

Innovation on two fronts:

- Societal innovation, enabling everybody to get in on the act as regards their region's renewable energy projects and to enjoy the financial windfall from the water, sunlight, and wind resources that belong to us all
- And also technological innovation, notably driven by a research programme led by the Enerfip R&D team: the "BlockChain Proof of Concept (PoC)" project. This involves the application of BlockChain technology to the management of financial securities.

This major innovation in widespread participative funding, unprecedented in Europe, represents an amazing technological and commercial opportunity.

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PRESS RELEASE

The Judges' Pick award

CH4Process

In business since mi-2016, **CH4Process** is a small independent outfit specializing in technical assistance to biogas plant operations. It is involved in a variety of disciplines, including on-site studies, sales of biogas-specific tools, on-site work, and workshop activities

The product on show

The **GC65 gas compressor** has been developed in conjunction with the MATTEI company to meet gas compression needs at very low flowrates (< 25Nm³/h) under ATEX constraints. This compressor is an industrial solution that is affordable, energy efficient, and complies with ATEX and pressure regulations, ideal for companies wanting to use compressed biogas (up to 10 bar G) in their processes: micropurification, agitation of small digesters, anaerobic digestion & methanation pilot plants.

Contact: CH4PROCESS

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SAVE THE DATE: SEE YOU AGAIN IN 2019 FOR EXPOBIOGAZ LILLE

We make a new date with biogas sector stakeholders for the 2019 edition, this time being held on 12th and 13th June in Lille's *Grand Palais*.

Catch up with all the Expobiogaz news on the website and the social networks

www.expo-biogaz.com

Twitter: @expobiogaz

Linkedin: <https://www.linkedin.com/company/expobiogaz>

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